



FOR IMMEDIATE RELEASE

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Contact: Josiane Feigon
(415) 759-6537

TeleSmart is Featured Speaker at VeriSign's Worldwide Sales Conference

SAN FRANCISCO- Josiane Feigon, president of TeleSmart Communications, is one of the featured speakers at this year's VeriSign worldwide sales conference. Josiane's motivational, fun, energetic Time Management topic is an excellent complement to the conference and on everyone's "must attend" list.

"As call metrics continue to increase each year while our roles and responsibilities consistently grow, learning how to effectively manage your time is the key to exceeding your sales goals," Feigon said.

Feigon claims this topic forms the foundation for every sales skill and takes a close look at the choices everyone makes with their time. She will speak about the 4 distinct time management categories:

1. Goal Selling; Planning and Preparation
2. Daily Discipline and Motivation
3. Mastering Workflow
4. Skill-Strengthening

This program will kick start VeriSign's teams and get them ready to take on the New Year.

About VeriSign

VeriSign Inc. delivers critical infrastructure services that make the Internet and telecommunications networks more intelligent, reliable, and secure. Every day VeriSign helps thousands of businesses and millions of consumers connect, communicate, and transact with confidence.

About TeleSmart Communications Inc.

TeleSmart is a 12-year global training company based in San Francisco. They specialize in developing efficient, focused, and strategic telephone and on-line communications for inside sales teams and managers. Last year, clients such as **Agilent, Documentum, Genesys, Siebel, VeriSign** chose TeleSmart as their worldwide solutions provider for inside sales. The



Telesmart 10- Sales Booster Series has become a “must-have” for any growing inside sales organization. TeleSmart provides on-site training, consulting and productivity coaching.

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